Appendix B

Doorknockers Leaflets and Posters

CASE STUDY:

A 79-year-old Sunderland man was persuaded by doorstep salesmen to have a small patio built for £1,300. They demanded half the money up front, and even drove him to his bank so he could withdraw the money. His son tried unsuccessfully to cancel the contract and retrieve his fathers money ...

My father gets confused sometimes and didn't realise he was being massively overcharged for a job I could do for £500.



If you want to complain about a doorstep trader, contact Consumer Direct or your local Trading Standards department. If a doorstep selier refuses to leave, dial 999 and ask for the police.





Buy from a joker at the door, and you may get more than you bargained for.

don'ts with Do

- fix a security chain to your door, and make sure you use it every time someone calls
- · if in doubt, just say "No thank you" and close the door
- ask to see an identification card, genuine officials don't mind being challenged
- ask for more time if you're not sure; a reputable seller will understand. Most legitimate sales offer a seven day "cooling off" period during which you can cancel the contract
- · pay by credit card for goods or services costing more than £100. The credit card company will give you some protection
- · get a receipt with the name, address and phone number of the company on it.

ASK YOURSELF:

- do I want or need this?
- · can I afford it?

Don't

- ask a doorstep seller to call unless you are sure you want to buy
- · let a caller into your home if you are at all suspicious of them, once you let a door step seller into your home they will expect a sale
- · agree to buy anything until you've checked prices elsewhere
- · let the seller push you into making a snap decision
- · pay a deposit unless you're sure you want to buy
- · agree to have work done on your home without getting a second opinion
- · let salesmen convince you to buy things you don't need. Door step salesman can be extremely persuasive.









